



**LA ESTANCIA LOT 1**

**Custom 2,800 sq ft 2 Story**

3 bed, 3.5 bath, 2 car garage, office, 3 decks  
Casita w' full kitchen & bath, 2 fireplaces,  
central vac, Megonite tops, upgraded fixtures,  
Premium landscape both front and rear, dog run,  
upgraded lighting & appliances, stone accents.

Custom railings, large Master Suite,  
custom colored block walls w' railings

**Over \$100,000 below hard cost**

**Buy today at \$350,000!**



**L ESTANCIA LOT 144**

**Custom 2,900 sq ft 2 Story**

4 bed, 3.5 bath, 3 car garage, office, deck  
Fireplace, plumbed for central vac,  
Megonite tops, upgraded fixtures,  
Premium landscape, upgraded lighting &  
appliances, stone accents. Custom railings,

large main floor Master Suite,

On secluded Private Lot

**Over \$100,000 below hard cost**

**Buy today at \$398,000!**



**LA ESTANCIA LOT 27**

**1,600 sq ft Canyon Model Home  
Silver Series, Southwest Elevation**

3 bed, 2 bath, 2 car garage, covered deck  
Plumbed for central vac, Megonite tops,  
upgraded fixtures, tile tub/shower surrounds  
Premium landscape both front and rear,  
upgraded lighting & appliances, stone accents.

Oversize lot, Master Suite, custom block walls,  
W/D & Fridge, security system, ceiling coffers

**Over \$50,000 below hard cost**

**Buy today at \$290,000!**



**LA ESTANCIA LOT 23**

**2,130 sq ft Cliff Model Home  
Gold Series, Tuscan Elevation**

3 bed, 2 bath, 3 car garage, covered deck  
central vac, Granite tops, upgraded fixtures,  
custom tile tub/shower surrounds, ceiling coffers

Premium landscape front and rear, security  
system, upgraded lighting, stainless steel  
appliances, stone accents. Oversize lot, huge  
Master Suite, 8' doors, custom block walls

**Over \$50,000 below hard cost**

**Buy today at \$390,000!**

<b>CLIFF MODEL LOT 23*</b>				<b>PLATEAU MODEL LOT 144</b>	
<b>Gold, Tuscan</b>				<b>Silver, Territorial, Ladera</b>	
<b>BASE PRICE</b>	<b>390,900</b>			<b>BASE PRICE</b>	<b>376,900</b>
<b>OPTIONS</b>				<b>OPTIONS</b>	
Lot premium	25,000			Lot premium	70,000
Security system	1,200			Main floor Master expanded	50,000
w/d fridge	3,500			3 car garage	14,000
Rear yard landscape	5,000			Fiberglass tub surrounds	-6,000
3 car garage	14,000				
Speaker system	1,000				
Garage fan/lights	1,200			<b>VALUE</b>	<b>504,900</b>
<b>VALUE</b>	<b>441,800</b>			Reduced	<b>105,900</b>
				<b>SALES PRICE</b>	<b>399,000</b>
<b>SALES PRICE</b>	<b>390,000</b>				
Reduced	51,800				
Optional furniture package	33,000				
<b>CANYON MODEL LOT 26*</b>				<b>PLATEAU MODEL LOT 1</b>	
<b>Silver, Southwest</b>				<b>Silver, Territorial, Casita</b>	
<b>BASE PRICE</b>	<b>308,900</b>			<b>BASE PRICE</b>	<b>376,900</b>
<b>OPTIONS</b>				<b>OPTIONS</b>	
Lot premium	25,000			Lot premium	15,000
Security system	1,200			Fiberglass tub surrounds	-6,000
w/d fridge	2,500			w/d fridge	2,500
Rear yard landscape	5,000			Rear yard landscape	10,000
Speaker system	1,000			Speakers, lighting, shades	7,000
				Dog run and fencing	2,000
				Decks and rails	4,000
				Casita	45,000
<b>VALUE</b>	<b>343,600</b>			<b>VALUE</b>	<b>456,400</b>
Reduced	53,600			Reduced	<b>106,400</b>
<b>SALES PRICE</b>	<b>290,000</b>			<b>SALES PRICE</b>	<b>350,000</b>
Optional furniture package	25,000				
* Decorated models with optional furniture					